#### **Crop Economics Outlook 2014**

# Gary Schnitkey University of Illinois



## **Presentation Materials**

Visit the 'Downloads' page at farmdoc.illinois.edu/webinars

PDF of slides available now

Video available tomorrow

#### Questions

Please submit questions during the presentation



# Tasks Today

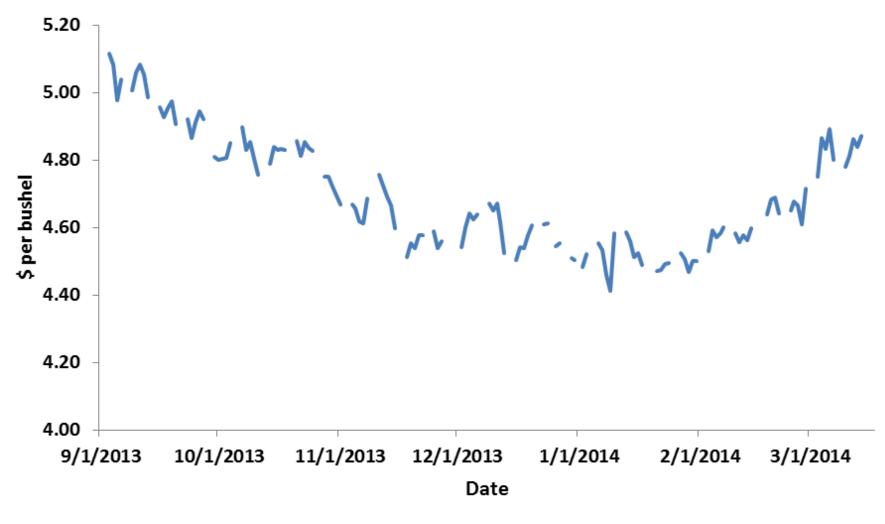
Handbook Chapters	Expand All Categories 🔻 Collapse All Categories 🛦
Illinois Crop Budgets	
Historic Corn and Soybean F	Returns
Machinery Costs	
Illinois Farmland Price and F	Rent Data
Farm Leasing and Rent Forr	
Costs of Production, Family	Living Expenses, and Other Reports
Yield and Price Tools	
	omic: Facts and Opinions Articles
AgLinks: Management (sele	cted external weblinks)
Handbook Search Tool	
Type your keyword and click the submit include your keyword.	button. The search return page will show resource link titles that
Keyword (Max 35 letters) 🔻	Submit

Management section of *farmdoc* includes budgets and historic corn and soybean returns

- 1. Outlook for corn and soybeans
  - Prices
  - Costs
  - Returns by crop
- 2. Decisions
  - Late planting
  - Prevented planting
  - Input
    - recalibrations
  - Capital purchases
  - Cash rent

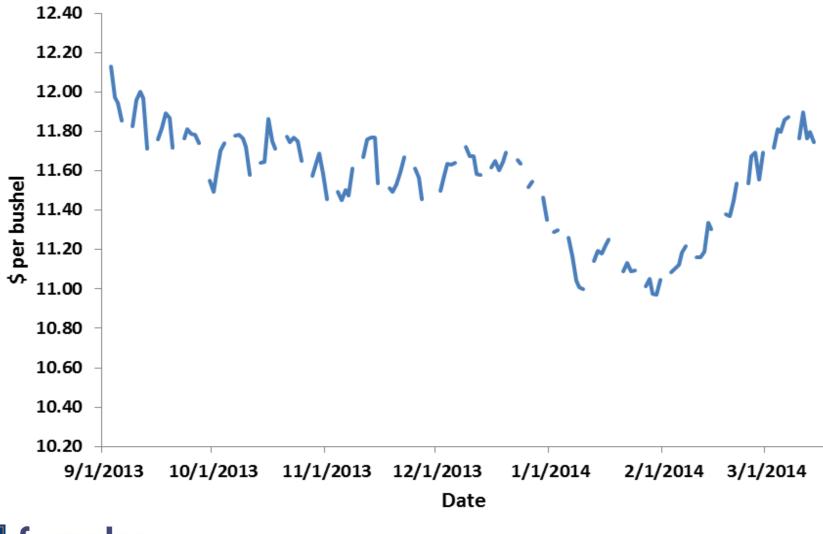


#### **Dec 2014 CME Corn Price**



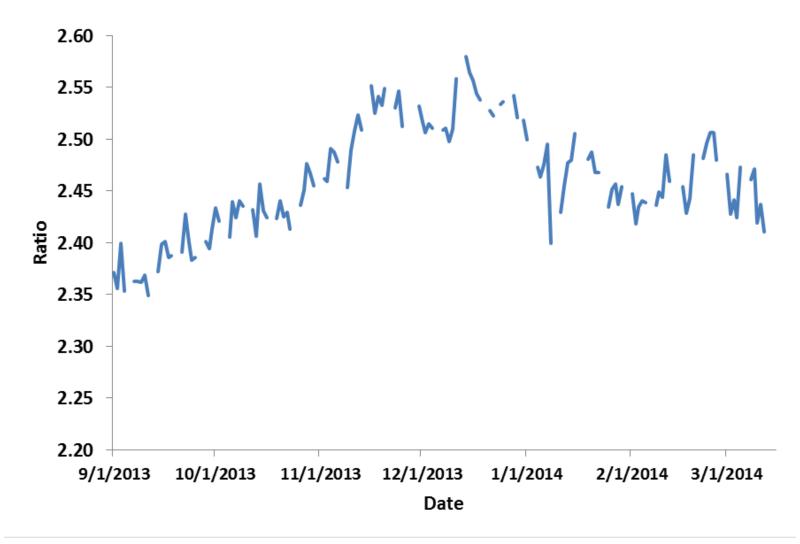


## Nov 2013 CME Soybean Price



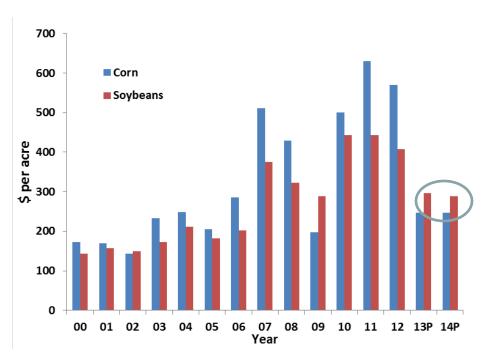


### **Soybean-Corn Price Ratio**





#### **Operator and Land Returns**, **Central Illinois – High productivity farmland**



- Corn end up more profitable than soybeans (11 out 13 years between 2000 and 2012)
- Soybeans more profitable than corn in 2013
- Projected to be more profitable in 2014, however, little skill exists in predicting differences in profitability between crops



# **Planting Intentions**

- March 31<sup>st</sup> report can be key
- Could see changes in relative cornsoybean prices
- Farmdoc Webinar from 2 to 3 on March 31 (Darrel Good and Scott Irwin)



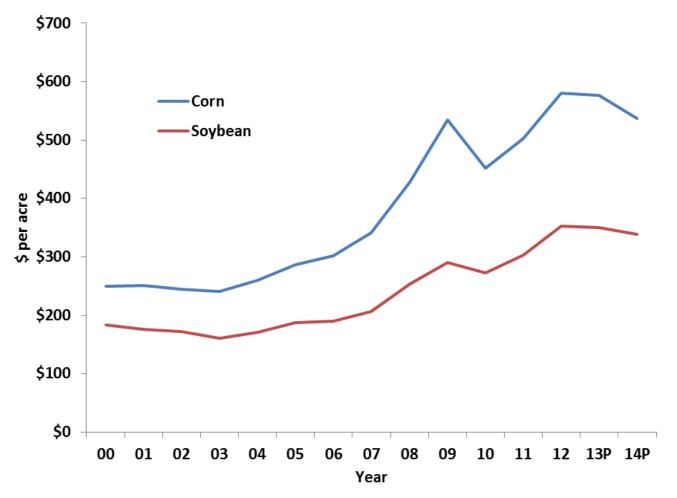
#### Forecast

Forecasts based on 3/17/2014 CME futures prices Dec corn \$4.82 forecasts: \$4.50 Market-year-avg price for 2014 (\$3.50 to \$5.50 range) Nov soybean: \$11.75 forecasts: \$11.10 MYA price for 2014 (\$9.85 to \$13.75 range)

USDA forecast \$3.90 for corn; \$9.65 for soybeans Use in budgets \$4.00 for corn; \$11.00 for soybeans



#### Non-land Costs, Corn and Soybeans, Central Illinois





#### Cost Changes Between 2006 and 2012, Central Illinois, Corn

	2012 Cost \$ per acre	Increase Since 2006 \$ per acre	Percent of Total Costs
Fertilizer	\$200	\$83	34%
Seed	\$108	\$63	19%
Mach Depreciation	\$55	\$35	9%
Crop Insurance	\$25	\$14	4%
Drying	\$16	\$5	3%
Fuel	\$23	\$9	4%
Interest (non-land)	\$11	-\$6	2%
Non-land costs	\$581	\$279	



## **Fertilizer Prices, Illinois**



#### Corn, Central Illinois – High Productivity

	Year							
	2007	2008	2009	2010	2011	2012	2013P	2014P
Yield per acre	201	199	192	168	174	126	182	196
Price per bu	\$4.12	\$4.07	\$3.62	\$5.34	\$6.24	\$6.60	\$4.40	\$4.00
Crop revenue	\$828	\$810	\$695	\$897	\$1,086	\$832	\$801	\$784
Other gov't payments	25	25	24	24	24	24	22	0
Crop insurance proceeds	0	22	5	32	23	295	30	0
Gross revenue	\$853	\$857	\$732	<b>\$953</b>	\$1,133	\$1,151	\$853	\$784
Total direct costs	\$222	\$294	\$404	\$314	\$362	\$405	\$398	\$357
Total power costs	\$71	\$82	\$80	\$86	\$87	\$117	\$119	\$121
Total overhead costs	\$48	\$52	\$50	\$52	\$54	\$59	\$59	\$59
Total non-land costs	\$341	\$428	\$534	\$452	\$503	\$581	\$576	\$537
Operator and land return	\$512	\$429	<b>\$198</b>	<b>\$501</b>	<b>\$630</b>	<b>\$570</b>	\$277	\$247

In management section of farmdoc



#### Soybeans, Central Illinois – High Productivity

	Year							
	2007	2008	2009	2010	2011	2012	2013P	2014P
Yield per acre	55	50	55	60	56	50	52	57
Price per bu	\$10.13	\$10.51	\$10.03	\$11.47	\$12.71	\$14.20	\$12.00	\$11.00
Crop revenue	\$557	\$526	\$552	\$688	\$712	\$710	\$624	\$627
Other govt payments	25	25	24	24	24	24	22	0
Crop insurance proceeds	0	25	3	5	11	26	11	0
Gross revenue	\$582	\$576	\$579	\$717	\$747	\$760	\$657	\$627
Total direct costs	\$102	\$137	\$175	\$149	\$173	\$198	\$193	<b>\$180</b>
Total power costs	\$61	\$70	\$72	\$76	\$80	\$101	\$103	\$105
Total overhead costs	\$44	\$46	\$43	\$48	\$50	\$54	\$54	\$54
Total non-land costs	\$207	\$253	\$290	\$273	\$303	\$353	\$350	\$339
<b>Operator and land return</b>	\$375	\$323	<b>\$289</b>	\$444	\$444	\$407	\$307	\$288

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#### Budgets, Central Illinois – High Productivity

	Corn- after- Soybeans	Corn- after- Corn	Soybeans- after- Corn	Soybeans- after-Two Years-Corn
Yield per acre Price per bu	199 \$4.00	189 \$4.00	57 \$11.00	59 \$11.00
Crop revenue	\$796	\$756	\$627	\$649
Other gov't payments	0	0 0	0	0
Crop insurance proceeds Gross revenue	<b>\$796</b>	<b>\$756</b>	<b>\$627</b>	0 <b>\$649</b>
Total direct costs	\$357	\$372	\$180	\$180
Total power costs	\$121	\$121	\$105	\$105
Total overhead costs	\$59	\$59	\$54	\$54
Total non-land costs	\$537	\$552	\$339	\$339
Operator and land return	\$259	\$204	\$288	\$310

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# Returns for Crops (\$4.00 corn, \$11.00 soybeans)

	Northern	Central - High	Central- Low	Southern
Corn Yield	190	196	184	159
Soybean Yield	60	57	53	48
<b>Operator and Farmland</b>	l Returns (\$	per acre)		
Corn-after-corn	203	259	197	118
Corn-after-corn	144	204	131	62
Soybeans-after-corn	337	288	264	193
Soybean-after-2-corn	359	310	286	215

Budgets in management section of farmdoc



# Returns for Crops (\$4.50 corn, \$11.10 soybeans)

	Northern	Central - High	Central- Low	Southern
Corn Yield	190	196	184	159
Soybean Yield	60	57	53	48
<b>Operator and Farmland</b>	Returns (\$	per acre)		
Corn-after-corn	299	359	290	199
Corn-after-corn	235	299	229	138
Soybeans-after-corn	343	294	269	198
Soybean-after-2-corn	365	316	292	220

Budgets in management section of farmdoc



# **Planting Decision Model**

#### **Modules for**

- Returns by planting date
- Corn-soybean rotations
- Corn-soybeans-wheat rotations
- Prevented planting
- Replant decisions

RETURNS ESTIMATED BY PLANTING DATE	Help	Print	
Region Central Illinois High Prod.	Use De	efaults	
(click "Use Defaults" to change inputs) (items in blue can be changed)	Main	Menu	
Yield by Planting Date			Yield Estimates

ficial by Flanting Date	•					Sumates (	bu. per acrej
(Defaults from University of II	llinois research	Corn	Soybeans		Date	Corn	Soybeans
			Joybeans	Joybeans		199	52
Maximum yield date		20-Apr	27-Apr	i i	8-Apr	202	54
Maximum yield (bushel	s per acre)	204	57	1	15-Apr	204	56
Yield loss per day (bush	iels per acre pe	er day)			22-Apr	204	57
1-Apr	10-Apr	0.4	0.3	1	29-Apr	203	57
11-Apr	20-Apr	0.1	0.2	i.	6-May	201	56
21-Apr	Apr-31	0.1	0.0	1	13-May	197	55
1-May	10-May	0.4	0.1	!	20-May	193	54
11-May	20-May	0.6	0.2	i.	27-May	186	51
21-May	30-May	1.0	0.4	ł.	3-Jun	178	48
1-Jun	10-Jun	1.2	0.5	J	10-Jun	170	44

#### FAST Microsoft Excel Spreadsheet Download from *farmdoc*

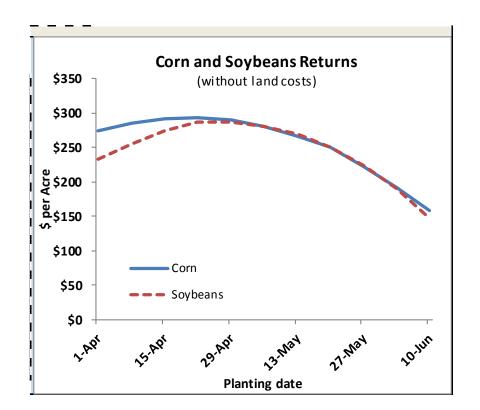


# Late Planting

#### Late planting may cause earlier switches to soybeans

Of course, depends on price responses

See *FAST* Planting Decision Model





# Prevented Planting

Prevented planting payments are part of COMBO product (RP, YP, RPwExc)

Can take prevented planting payments if final planting date has occurred and planting has been prevented by weather

Taking the prevented planting payment often is a economically competitive alternative

See FAST Planting Decision Model

# Prevented Planting Comparison Tool State: Illinois County: Champaign

Net returns from prevented planting	Corn	Soybeans
COMBO plan	RP	RP
Coverage level	80%	80%
APH yield (bu. per acre)	180	50
Projected price (\$ per bu.)	\$4.62	\$11.36
Prevented planting factor	60%	60%
Final planting date	6/5	6/20
Prevented planting payment	\$399	\$273
Weed control costs	15	15
Crop insurance premium	28	20
Net returns (\$ per acre)	\$356	\$238
Net returns on plant corn or soybeans	Corn	<u>Soybeans</u>
Net returns on plant corn or soybeans Planting date	<u>Corn</u> 6/6	Soybeans 6/6
	· · · · · ·	
Planting date	6/6	6/6
Planting date Insurance guarantee	6/6 784	6/6 512
Planting date Insurance guarantee Maximum yield (bu. / acre)	6/6 784 210	6/6 512 55
Planting date Insurance guarantee Maximum yield (bu. / acre) Percent of max	6/6 784 210 72%	6/6 512 55 90%
Planting date Insurance guarantee Maximum yield (bu. / acre) Percent of max Expected yield	6/6 784 210 72% 151	6/6 512 55 90% 49 Use det
Planting date Insurance guarantee Maximum yield (bu. / acre) Percent of max Expected yield Expected harvest price	6/6 784 210 72% 151 \$5.50	6/6 512 55 90% 49 \$12.80
Planting date Insurance guarantee Maximum yield (bu. / acre) Percent of max Expected yield Expected harvest price Basis	6/6 784 210 72% 151 \$5.50 \$0.00	6/6 512 55 90% 49 \$12.80 \$0.00
Planting date Insurance guarantee Maximum yield (bu. / acre) Percent of max Expected yield Expected harvest price Basis Expected cash price (\$ /bu.)	6/6 784 210 72% 151 \$5.50 \$0.00 \$5.50	6/6 512 55 90% 49 \$12.80 \$0.00 \$12.80



#### **Recalibrate Input Decisions**

# More yield is needed to justify rescue sprays and other input decisions

\$20 input / \$5.00 requires 4 bushel to breakeven

\$20 input / \$4.00 requires 5 bushels to breakeven



# **Operator and Farmland Returns**

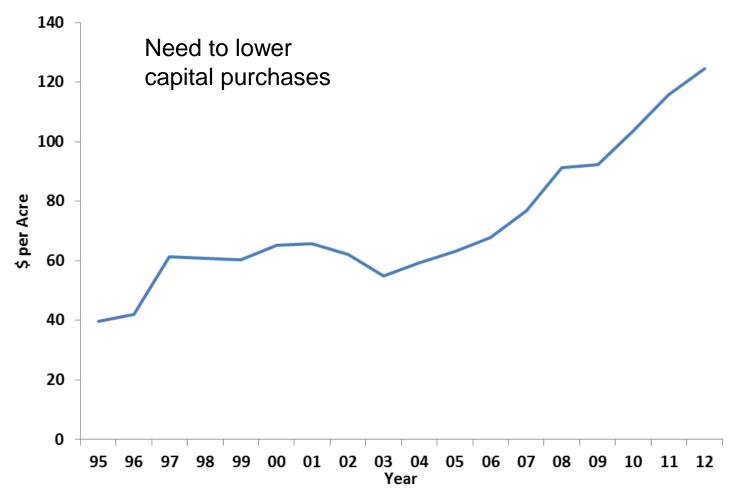
	2010	2011	2012	2013	2014P *	2014P **
Northern	426	540	491	284	245	310
Central- high	482	568	516	287	261	328
Central-low	386	459	424	225	227	275
Southern	292	369	271	205	154	184

\* Uses a \$4.00 corn price, \$11.00 soybean price
\*\* Uses a \$4.50 corn price, \$11.10 soybean price

- 1) Lower capital expenditures
- 2) Lower cash rents for 2015

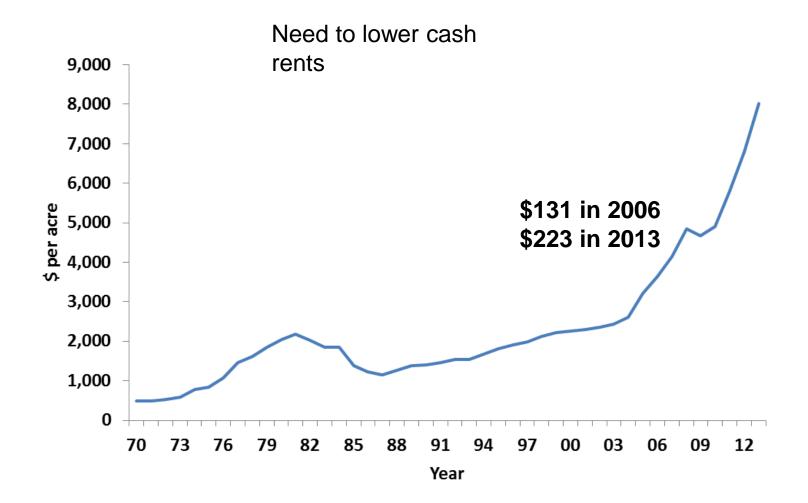


#### **Power Costs, \$ per acre**





# Average Cash Rents, Illinois





# Summary

- Relative even returns between corn and soybeans
- Late planting earlier switch to soybean
- Prevented planting may be economical
- Input decision recalibrate to lower prices
- Reduce capital expenditures
- Reduce cash rents



#### **Questions?**

# Please continue to submit questions during this part of the webinar

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